

FIRST 5
Sacramento Commission
FINANCIAL PLANNING COMMITTEE
2750 Gateway Oaks Drive, Suite 330
Sacramento, CA 95833

AGENDA

Thursday **May 27, 2010** **1:30 p.m.**

Members: Penelope Clarke, Kathy Kossick, Jason Sample, Bruce Wagstaff

Advisory Committee Members: Mali Currington, Beth Hassett

Staff: Toni Moore, Nancy Benton, Kim Dahl

Clerk: Cheryl Rookwood

1. Approve March 25, 2010 Draft Action Summary *(5 minutes)*

2. Executive Director's Update/Report *(5 minutes)*

3. [Review and Discuss Current Financial Statements and Analysis](#) *(10 minutes)*

4. [Report back: Implementation Plan and Ten-Year Financial Plan Update](#) *(10 minutes)*

5. For Information Only: CBI Advance Repayment Issues *(5 minutes)*

6. For Information Only: Fiscal Deadline Accountability Report *(5 minutes)*

7. Committee Member Comments *(5 minutes)*

8. Public Comments on Non-Agenda Matters *(5 minutes)*

The meeting is voice recorded in its entirety. A CD will be available for checkout from the First 5 Sacramento Commission offices at 2750 Gateway Oaks Dr., Suite 330, Sacramento, the day after the meeting.

The on-line version of the agenda and associated materials are posted for your convenience at <http://www.first5sacramento.net/default.htm>. Some documents may not have been posted on-line because of their size and/or format. As they become available, hard copies of all documents are available from the Clerk of the Commission at the First 5 Sacramento Commission offices.

First 5 Sacramento Commission
Results of Operations
As of April 30, 2010

| | FY 2009/2010 Budget | Total Expenses | % of Budget | Total Admin Expenses | Total Program Expenses |
|--------------------------------------|-------------------------------|-------------------|----------------|-------------------------|---------------------------|
| | 10 mos/12 mos = 83% of Budget | | | | |
| Salaries | 1,484,720 | 1,288,167 | 86.76% | 538,998 | 749,170 |
| Benefits | 821,973 | 543,302 | 66.10% | 237,074 | 306,228 |
| Total Salaries & Benefits | 2,306,693 | 1,831,469 | 79.40% | 776,072 | 1,055,397 |
| Advertising | 15,000 | 32,342 | 215.61% | - | 32,342 |
| Books/Periodical Svc | 31,000 | 19,586 | 63.18% | - | 19,586 |
| Business/Conf Exp | 27,500 | 2,121 | 7.71% | (480) | 2,601 |
| Business Travel | 21,500 | 3,573 | 16.62% | 2,706 | 867 |
| Ed/Training Svc | 60,000 | - | 0.00% | - | - |
| Ed/Training Sup | 531,000 | 60,934 | 11.48% | 26 | 60,908 |
| Tuition Reimb | 3,000 | - | 0.00% | - | - |
| Workplace Amenities | 13,582 | 2,738 | 20.16% | 2,422 | 317 |
| Emp Transportation | 7,500 | 1,643 | 21.91% | 1,444 | 199 |
| Exp Office Equip | 6,850 | 174 | 2.54% | 174 | - |
| Freight | 17,000 | 378 | 2.22% | 100 | 278 |
| Insurance | 23,313 | 22,005 | 94.39% | 22,005 | - |
| Membership Dues | 28,000 | 13,266 | 47.38% | - | 13,266 |
| Office Supplies | 34,000 | 14,841 | 43.65% | 13,592 | 1,249 |
| Postal Svcs | 6,000 | 979 | 16.31% | 873 | 106 |
| Printing | 54,000 | 38,007 | 70.38% | 6,808 | 31,199 |
| Const Materials | 25,000 | - | 0.00% | - | - |
| Office Furn Maint Svc | 1,500 | 220 | 14.67% | 220 | - |
| Modular Furniture | 5,000 | - | 0.00% | - | - |
| Inventoriable Equip | 12,000 | - | - | - | - |
| Legal Svc | 15,500 | 32,230 | 207.94% | 32,230 | - |
| Other Prof. Svcs | 34,971,078 | 14,699,931 | 42.03% | 20,919 | 14,679,013 |
| Media Svcs | 717,000 | 30,157 | 4.21% | 3,453 | 26,704 |
| Data Process Supplies | 5,000 | 14,593 | 291.85% | 14,593 | - |
| Interpreter Svcs | 15,500 | 455 | 2.94% | - | 455 |
| Other Operating Exp Supplies | 25,000 | 4,454 | 17.82% | 2,419 | 2,035 |
| Other Operating Exp Svcs | 25,000 | 3,925 | 15.70% | 725 | 3,200 |
| System Dev Svc | 56,372 | 64,423 | 114.28% | 59,161 | 5,262 |
| System Dev Sup | 8,134 | 7,518 | 92.43% | 7,518 | - |
| Auditor Svcs | 38,250 | 31,250 | 81.70% | 31,250 | - |
| Wan Allocation | 22,192 | 18,494 | 83.34% | 18,494 | - |
| Alarm Svcs | 2,662 | 2,662 | 100.00% | 2,662 | - |
| GS Printing Svcs | 7,000 | 1,165 | 16.64% | 791 | 374 |
| GS Postage | 5,000 | 2,097 | 41.93% | 2,037 | 59 |
| GS Messenger | 2,784 | 2,323 | 83.44% | 2,323 | - |
| GS Purchasing | 5,709 | 4,288 | 75.10% | 4,288 | - |
| GS Store Chgs | 2,500 | 2,473 | 98.93% | 2,473 | - |
| GS Equip Rental | 3,000 | - | 0.00% | - | - |
| Admin Svcs | 26,427 | 22,023 | 83.33% | 22,023 | - |
| Fuel Usage-Voyager Card | 200 | 35 | 17.50% | 35 | - |
| Real Estate Chgs | 1,500 | - | 0.00% | - | - |
| Cnty Facility Use Chg | 1,060 | 834 | 78.72% | 834 | - |
| Leased Prop Use Chge | 333,900 | 192,023 | 57.51% | 192,023 | - |
| GS Parking | 3,250 | 1,515 | 46.62% | 1,515 | - |
| GS Surplus Prop Mgmt | 776 | 604 | 77.86% | 604 | - |
| Telephone Svcs | 30,141 | 17,300 | 57.40% | 17,300 | - |
| Telephone Install | 1,117 | - | 0.00% | - | - |
| Dep Exp | - | 1,167 | - | 1,167 | - |
| Co Wide Cost A87 | 124,510 | 114,134 | 91.67% | 114,134 | - |
| Personnel Svcs | 45,559 | 31,773 | 69.74% | 31,773 | - |
| Safety Program Svc | 163 | 121 | 74.23% | 121 | - |
| Co Exec Cab Svc | 8,145 | 4,379 | 53.76% | 4,379 | - |
| Operating Trans Out | 167,011 | 111,902 | 67.00% | 111,902 | - |
| Total Services & Suppl | 37,594,185 | 15,633,052 | 41.58% | 753,034 | 14,880,018 |
| Total Expenditures | 39,900,878 | 17,464,521 | 43.77% | 1,529,106 | 15,935,415 |
| Interest | 1,422,200 | 743,139 | 52.25% | | |
| State and Other Misc | | | | | |
| Prgms | 16,693,900 | 15,583,266 | 93.35% | | |
| Medi-Cal Admin | 850,000 | 232,807 | 27.39% | | |
| Donations | | 675 | | | |
| Other Misc Revenue | | 45 | | | |
| Total Revenue | 18,966,100 | 16,559,932 | | | |

Financial Planning for Sustainability
 Ten Year Baseline Projection
 Dollars in Thousands

First 5 Sacramento Commission
 36% Reduction After Adj to implementation plan - new revenue and rollovers

May 27, 2010

| | 2008/09 Actual | 2009/10 Projected | 2010/11 Budget | 2011/12 | 2012/13 | 2013/14 | 2014/15 | 2015/16 | 2016/17 | 2017/18 | 2018/19 | TOTAL |
|---|-------------------|----------------------|-------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-----------|
| Beginning Fund Balance (Unobligated) | 104,282.3 | 106,026.7 | 94,261.1 | 65,506.0 | 53,999.2 | 37,443.3 | 24,545.1 | 14,043.8 | 12,110.4 | 8,518.2 | 4,321.7 | 8,518.2 |
| Annual Projected Allocations | 16,575.0 | 14,847.8 | 14,402.3 | 14,114.3 | 13,832.0 | 13,555.4 | 13,284.3 | 13,018.6 | 12,758.2 | 12,503.0 | 12,253.0 | 167,482.2 |
| School Readiness | 491.0 | 1,577.5 | 1,550.0 | 1,550.0 | 735.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 7,162.5 |
| MAA Claiming | 0.0 | 300.0 | 75.0 | 75.0 | 75.0 | 75.0 | 75.0 | 75.0 | 75.0 | 75.0 | 75.0 | 1,155.0 |
| B & B MAA Claiming | 0.0 | 0.0 | 875.0 | 1,456.5 | 1,456.5 | 1,456.5 | 1,456.5 | 1,456.5 | 0.0 | 0.0 | 0.0 | 8,157.5 |
| B & B CBCAP and CAPIT Funding | 0.0 | 0.0 | 0.0 | 471.3 | 471.3 | 471.3 | 471.3 | 471.3 | 0.0 | 0.0 | 0.0 | 2,356.5 |
| CARES | 219.0 | 127.5 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 526.5 |
| SMIF | 0.0 | 40.9 | 50.0 | 50.0 | 50.0 | 50.0 | 50.0 | 50.0 | 50.0 | 45.0 | 12.5 | 515.4 |
| Health Access | 69.1 | 75.5 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 184.6 |
| Contrib/Donations | 0.0 | 0.7 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.7 |
| Subtotal Revenue | 121,636.4 | 122,996.6 | 111,213.4 | 83,223.1 | 70,619.0 | 53,051.5 | 39,882.2 | 29,115.2 | 24,993.6 | 21,141.3 | 16,662.1 | 196,059.1 |
| Interest Earnings | 2,587.0 | 1,096.6 | 873.9 | 889.6 | 680.7 | 583.3 | 363.1 | 322.9 | 254.7 | 158.5 | 54.5 | 10,471.9 |
| | | 1.1% | 1.1% | 1.5% | 1.5% | 1.9% | 1.9% | 2.5% | 2.5% | 2.5% | 2.5% | |
| Total Revenue | 121,636.4 | 122,996.6 | 111,213.4 | 83,223.1 | 70,619.0 | 53,051.5 | 39,882.2 | 29,115.2 | 24,993.6 | 21,141.3 | 16,662.1 | 206,531.1 |
| Expenses | | | | | | | | 36.0% | | | | |
| Projected Rate of Inflation | 3.00% | 6.00% | 6.00% | 6.00% | 6.00% | 6.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | |
| Program Management | 1,382.8 | 2,038.7 | 2,138.7 | 2,267.0 | 2,403.0 | 2,547.2 | 2,373.6 | 1,564.7 | 1,461.6 | 1,355.5 | 1,396.2 | 22,281.8 |
| Administration | 1,817.0 | 2,063.5 | 2,063.5 | 2,187.3 | 2,318.5 | 2,457.7 | 2,381.4 | 1,569.8 | 1,516.9 | 1,462.4 | 1,506.3 | 23,635.1 |
| Evaluation | 1,363.0 | 1,400.0 | 1,440.2 | 1,411.4 | 1,383.2 | 1,355.5 | 1,178.4 | 833.2 | 816.5 | 800.2 | 784.2 | 13,873.3 |
| Special Proj-Parent Kit | 610.2 | 475.0 | 50.0 | 700.0 | 50.0 | 725.0 | 50.0 | 475.0 | 50.0 | 475.0 | 50.0 | 4,245.2 |
| Children's Celebration | 112.5 | 125.0 | 125.0 | 125.0 | 125.0 | 125.0 | 125.0 | 85.0 | 85.0 | 85.0 | 85.0 | 1,327.5 |
| School Readiness | 4,775.5 | 5,962.0 | 6,898.2 | 6,875.5 | 5,941.6 | 5,563.1 | 5,524.6 | 0.0 | 0.0 | 0.0 | 0.0 | 46,113.6 |
| Community Building Initiative | 351.9 | 600.0 | 574.0 | 550.0 | 549.0 | 556.0 | 556.0 | 0.0 | 0.0 | 0.0 | 0.0 | 4,120.8 |
| Med Home/Hlth Access | 1,078.5 | 2,098.0 | 2,462.8 | 2,188.3 | 1,882.1 | 1,883.8 | 1,947.1 | 0.0 | 0.0 | 0.0 | 0.0 | 14,812.4 |
| Child Care | 815.6 | 1,191.9 | 1,158.8 | 1,178.9 | 1,192.0 | 1,254.3 | 1,272.8 | 0.0 | 0.0 | 0.0 | 0.0 | 9,065.2 |
| Dental | 595.5 | 500.0 | 18,915.6 | 1,760.0 | 7,790.0 | 2,700.1 | 810.0 | 0.0 | 0.0 | 0.0 | 0.0 | 33,875.9 |
| Improved Nutrition/BF | 1,584.8 | 2,885.0 | 2,050.0 | 2,185.5 | 1,524.3 | 1,513.2 | 1,543.7 | 0.0 | 0.0 | 0.0 | 0.0 | 14,930.8 |
| Effective Parenting | 3,709.4 | 10,493.0 | 8,704.5 | 8,684.6 | 8,697.6 | 8,408.8 | 8,438.8 | 0.0 | 0.0 | 0.0 | 0.0 | 60,875.6 |
| New Grants | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 12,800.0 | 12,800.0 | 12,800.0 | 12,800.0 | 51,200.0 |
| Subtotal Expenses | 18,196.7 | 29,832.1 | 46,581.3 | 30,113.6 | 33,856.4 | 29,089.7 | 26,201.5 | 17,327.7 | 16,730.1 | 16,978.1 | 16,621.6 | 300,357.3 |
| Total Expenses | 18,196.7 | 29,832.1 | 46,581.3 | 30,113.6 | 33,856.4 | 29,089.7 | 26,201.5 | 17,327.7 | 16,730.1 | 16,978.1 | 16,621.6 | 300,357.3 |
| Ending Fund Balance (Unobligated) | 103,439.7 | 93,164.5 | 64,632.1 | 53,109.5 | 36,762.6 | 23,961.7 | 13,680.7 | 11,787.5 | 8,263.5 | 4,163.1 | 40.5 | |

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Financial Planning for Sustainability
 Ten Year Baseline Projection
 Dollars in Thousands

First 5 Sacramento Commission
 54% Reduction After 8/3/09 Funding Agreements
 Adjust to Projections for 2009/10

February 10, 2010

| | 2008/09 Actual | 2009/10 Projected | 2010/11 Budget | 2011/12 | 2012/13 | 2013/14 | 2014/15 | 2015/16 | 2016/17 | 2017/18 | 2018/19 | TOTAL |
|---|-------------------|----------------------|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|
| Beginning Fund Balance (Unobligated) | 104,282.3 | 106,026.7 | 93,781.6 | 64,778.3 | 52,342.4 | 39,010.6 | 24,705.4 | 9,315.8 | 6,999.2 | 5,203.5 | 2,753.6 | 5,203.5 |
| | | | 9.0% | 8.0% | 7.0% | 6.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | |
| Annual Projected Allocations | 16,575.0 | 13,481.9 | 13,318.1 | 13,288.4 | 13,271.7 | 13,239.0 | 13,070.0 | 12,751.8 | 12,453.2 | 12,146.7 | 11,858.8 | 161,792.7 |
| School Readiness | 491.0 | 1,487.5 | 1,550.0 | 1,550.0 | 735.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 7,072.5 |
| MAA Claiming | 0.0 | 850.0 | 75.0 | 75.0 | 75.0 | 75.0 | 75.0 | 75.0 | 75.0 | 75.0 | 75.0 | 1,705.0 |
| CARES | 219.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 399.0 |
| SMIF | 0.0 | 50.0 | 50.0 | 50.0 | 50.0 | 50.0 | 50.0 | 50.0 | 50.0 | 45.0 | 12.5 | 524.5 |
| Health Access | 69.1 | 40.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 149.1 |
| Contrib/Donations | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Subtotal Revenue | 121,636.4 | 121,936.1 | 108,774.8 | 79,741.8 | 66,474.1 | 52,374.6 | 37,900.4 | 22,192.6 | 19,577.4 | 17,470.2 | 14,699.9 | 176,846.3 |
| Interest Earnings | 2,587.0 | 1,477.6 | 1,180.3 | 871.9 | 680.0 | 474.3 | 253.3 | 121.5 | 90.8 | 59.2 | 21.5 | 10,424.4 |
| | | 18.0% | 18.0% | 17.0% | 16.0% | 15.0% | 14.0% | | | | | |
| Total Revenue | 121,636.4 | 121,936.1 | 108,774.8 | 79,741.8 | 66,474.1 | 52,374.6 | 37,900.4 | 22,192.6 | 19,577.4 | 17,470.2 | 14,699.9 | 187,270.7 |
| Expenses | | | | | | | | 54.0% | | | | |
| Projected Rate of Inflation | 3.00% | 6.00% | 6.00% | 6.00% | 6.00% | 6.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | |
| Program Management | 1,382.8 | 2,038.7 | 2,138.7 | 2,267.0 | 2,403.0 | 2,547.2 | 2,623.6 | 2,052.4 | 1,663.9 | 1,713.8 | 1,765.3 | 23,949.2 |
| Administration | 1,817.0 | 2,063.5 | 2,063.5 | 2,187.3 | 2,318.5 | 2,457.7 | 2,531.4 | 1,507.3 | 1,327.6 | 1,367.4 | 1,408.4 | 23,340.4 |
| Evaluation | 1,363.0 | 1,200.0 | 1,331.8 | 1,328.8 | 1,327.2 | 1,323.9 | 1,307.0 | 1,175.2 | 1,145.3 | 1,114.7 | 1,085.9 | 14,810.2 |
| Special Proj-Parent Kit | 610.2 | 475.0 | 175.0 | 595.0 | 180.0 | 600.0 | 180.0 | 360.0 | 108.0 | 360.0 | 108.0 | 4,286.2 |
| Children's Celebration | 112.5 | 125.0 | 125.0 | 125.0 | 125.0 | 125.0 | 125.0 | 100.0 | 100.0 | 100.0 | 100.0 | 1,387.5 |
| School Readiness | 4,775.5 | 5,962.0 | 6,898.2 | 6,273.4 | 5,975.0 | 5,975.0 | 5,975.0 | 0.0 | 0.0 | 0.0 | 0.0 | 46,407.2 |
| Community Building Initiative | 351.9 | 600.0 | 574.0 | 574.0 | 574.0 | 574.0 | 574.0 | 0.0 | 0.0 | 0.0 | 0.0 | 4,205.8 |
| Med Home/Hlth Access | 1,078.5 | 2,098.0 | 2,973.5 | 2,423.5 | 2,043.6 | 2,043.6 | 2,043.6 | 0.0 | 0.0 | 0.0 | 0.0 | 15,976.1 |
| Child Care | 815.6 | 1,191.9 | 1,220.2 | 1,220.2 | 1,220.2 | 1,220.2 | 1,220.2 | 0.0 | 0.0 | 0.0 | 0.0 | 9,109.5 |
| Dental | 595.5 | 500.0 | 18,899.1 | 2,899.1 | 2,899.1 | 2,899.1 | 3,899.1 | 0.0 | 0.0 | 0.0 | 0.0 | 33,395.7 |
| Improved Nutrition/BF | 1,584.8 | 2,885.0 | 2,040.4 | 1,640.4 | 2,340.4 | 1,640.4 | 1,621.3 | 0.0 | 0.0 | 0.0 | 0.0 | 15,397.0 |
| Effective Parenting | 3,709.4 | 10,493.0 | 6,737.4 | 6,737.5 | 6,737.5 | 6,737.5 | 6,737.5 | 0.0 | 0.0 | 0.0 | 0.0 | 51,628.7 |
| New Grants | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 10,120.0 | 10,120.0 | 10,120.0 | 10,120.0 | 40,480.0 |
| Subtotal Expenses | 18,196.7 | 29,632.1 | 45,176.8 | 28,271.3 | 28,143.6 | 28,143.6 | 28,837.8 | 15,314.9 | 14,464.8 | 14,775.9 | 14,587.5 | 284,373.4 |
| Total Expenses | 18,196.7 | 29,632.1 | 45,176.8 | 28,271.3 | 28,143.6 | 28,143.6 | 28,837.8 | 15,314.9 | 14,464.8 | 14,775.9 | 14,587.5 | 284,373.4 |
| Ending Fund Balance (Unobligated) | 103,439.7 | 92,304.0 | 63,598.0 | 51,470.5 | 38,330.6 | 24,231.0 | 9,062.6 | 6,877.8 | 5,112.7 | 2,694.4 | 112.4 | |

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| Commission Approved Programs/Initiatives | Approved Programs/Initiatives Service Years | Total Approved | 2010/11 | 2011/12 | 2012/13 | 2013/14 | 2014/15 | Total RFP value |
|--|---|-------------------|-------------------|------------------|------------------|------------------|------------------|-------------------|
| Health Access: \$ 10,417,231 | | | | - | | | | |
| City of Sacto. - Cover the Kids | 2010/11 - 2014/15 | 6,007,000 | 1,146,602 | 1,181,000 | 1,215,398 | 1,206,000 | 1,258,000 | 6,007,000 |
| Healthy Kids/Healthy Futures | 2010/11 - 2014/15 | 3,237,608 | 586,482 | 647,546 | 656,711 | 667,745 | 679,124 | 3,237,608 |
| DHHS - CPS Clearance Exams | 5/2010 - 2011/12 | 690,370 | 340,679 | 349,691 | - | - | - | 690,370 |
| Total avail. For contracts \$10,114,800 | | 9,934,978 | 2,073,763 | 2,178,237 | 1,872,109 | 1,873,745 | 1,937,124 | 9,934,978 |
| Program Planner - .56 199,431 | | 452,399 | 80,254 | 85,069 | 90,173 | 95,584 | 101,319 | 452,399 |
| Media 100,000 | | 100,000 | 66,000 | 8,500 | 8,500 | 8,500 | 8,500 | 100,000 |
| Program Support 3,000 | | 5,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 5,000 |
| Overallocation -be be deducted from Fluoridation | | (75,146) | - | | | | | - |
| Total Program Allocation | | 10,417,231 | 2,221,017 | 2,272,806 | 1,971,782 | 1,978,829 | 2,047,943 | 10,492,377 |
| | | | | | | | - | |
| Improved Nutrition: \$ 9,202,000 | | | | | | | | |
| DHHS - WIC | 2010/11 - 2014/15 | 5,500,000 | 1,075,361 | 1,088,127 | 1,103,923 | 1,113,029 | 1,119,560 | 5,500,000 |
| HEC | 2010/11 - 2014/15 | 1,830,725 | 304,653 | 357,353 | 374,416 | 385,133 | 409,170 | 1,830,725 |
| Tot Lots | | 700,000 | | 700,000 | | | | 700,000 |
| Baby Friendly Training | | 80,912 | 25,000 | 25,000 | 30,912 | | | 80,912 |
| Total avail. For contracts 8,780,912 | | 8,111,637 | 1,405,014 | 2,170,480 | 1,509,251 | 1,498,162 | 1,528,730 | 8,111,637 |
| Program Planner - .48 319,088 | | 394,985 | 70,069 | 74,273 | 78,730 | 83,453 | 88,460 | 394,985 |
| Media 100,000 | | 100,000 | 40,000 | 15,000 | 15,000 | 15,000 | 15,000 | 100,000 |
| Program Support 2,000 | | 5,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 5,000 |
| Amount available to be reallocated to other areas | | 590,378 | | | | | | - |
| Total Program Allocation | | 9,202,000 | 1,516,083 | 2,260,753 | 1,603,981 | 1,597,615 | 1,633,190 | 8,611,622 |
| | | | | | | | | |
| Dental \$19,774,306 | | | | | | | | |
| + rollover 6,980,000+5,494,623 = 32,248,929 | \$ 12,474,623 | | | | | | | |
| Fluoridation 14,365,500 | 13,937,461 | 14,390,103 | 12,500,000 | - | - | 1,890,103 | - | 14,390,103 |
| Dental Clinics 5,000,000 | | 3,250,000 | 500,000 | 1,400,000 | 450,000 | 450,000 | 450,000 | 3,250,000 |
| Lyle Hoag 25,000 | | 25,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 25,000 |
| Mobile dental Clinic | | 1,750,000 | 350,000 | 350,000 | 350,000 | 350,000 | 350,000 | 1,750,000 |
| Rollover - fluoridation | | 6,890,000 | - | - | 6,890,000 | - | - | 6,890,000 |
| Contract Extensions | | 5,494,623 | 5,494,623 | | | | | 5,494,623 |
| Total avail. For contracts 19,390,500 | | 31,799,726 | 18,849,623 | 1,755,000 | 7,695,000 | 2,695,103 | 805,000 | 31,799,726 |
| Program Planner - .60 279,203 | | 481,098 | 85,345 | 90,466 | 95,894 | 101,647 | 107,746 | 481,098 |
| Media 100,000 | | 100,000 | 75,000 | 5,000 | 5,000 | 7,500 | 7,500 | 100,000 |
| Program Support 5,000 | | 5,000 | 300 | 1,700 | 1,000 | 1,000 | 1,000 | 5,000 |
| Amounts overallocated, be be transferred from fluoridation | | (136,895) | | | | | | |
| Total Program Allocation | | 32,248,929 | 19,010,268 | 1,852,166 | 7,796,894 | 2,805,250 | 921,246 | 32,385,824 |
| | | | | | | | | |

| Commission Approved Programs/Initiatives | Approved Programs/Initiatives Service Years | Total Approved | 2010/11 | 2011/12 | 2012/13 | 2013/14 | 2014/15 | Total RFP value |
|--|---|-------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| Effective Parenting: \$34,49,2000 | | | | | | | | |
| + 2,356,636 CAPIT AND CBCAP + 7,097,785 MAA | \$ 9,638,993 | | | | | | | |
| +184,572 MAA = 44,130,993 | | | | - | | | - | |
| Sacto. Children's Home - Crisis Nursery | | 7,000,000 | 1,400,000 | 1,400,000 | 1,400,000 | 1,400,000 | 1,400,000 | 7,000,000 |
| CAPC Educ - 3 yrs (revenue enhanced) | | 8,791,818 | 2,930,606 | 2,930,606 | 2,930,606 | - | - | 8,791,818 |
| CAPC Educ - 2 yrs (revenue enhanced) | | 5,860,480 | | | | 2,930,240 | 2,930,240 | 5,860,480 |
| CAPC - CI | | 2,100,000 | 420,000 | 420,000 | 420,000 | 420,000 | 420,000 | 2,100,000 |
| CAPC -HV - 3 yrs. Revenue enhanced | | 10,856,593 | 3,618,864 | 3,618,864 | 3,618,865 | - | - | 10,856,593 |
| CAPC -HV - 2 yrs. Revenue enhanced | | 7,237,112 | | | | 3,618,556 | 3,618,556 | 7,237,112 |
| DHHS HV - 3 yrs - revenue enhanced | | 738,286 | 235,060 | 245,125 | 258,101 | - | - | 738,286 |
| Total available for contracts \$33,317,278 | | 42,584,289 | 8,604,530 | 8,614,595 | 8,627,572 | 8,368,796 | 8,368,796 | 42,584,289 |
| Program Planner - 1.16 FTE 789,722 | | 966,683 | 171,486 | 181,775 | 192,682 | 204,243 | 216,497 | 966,683 |
| Media 350,000 | | 350,000 | 100,000 | 70,000 | 70,000 | 40,000 | 70,000 | 350,000 |
| Program Support 35,000 | | 35,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 35,000 |
| Amounts avail to be reallocated | | 195,021 | - | - | - | - | - | - |
| Total Program Allocation | | 44,130,993 | 8,883,016 | 8,873,370 | 8,897,254 | 8,620,039 | 8,662,293 | 43,935,972 |
| | | | | - | | | | |
| Child Care: \$ 6,500,000 | | | | - | | | | |
| Child Action 6,011,250 | | 6,006,718 | 1,148,806 | 1,168,886 | 1,181,968 | 1,244,307 | 1,262,751 | 6,006,718 |
| Planner - .5 FTE 398,861 | | 405,561 | 71,945 | 76,262 | 80,837 | 85,688 | 90,829 | 405,561 |
| Media 39,889 | | 50,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 50,000 |
| Program Support 50,000 | | 25,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 | 25,000 |
| Amounts avail for transfer to other result areas | | 12,721 | | | | | | |
| Total Program Allocation | | 6,500,000 | 1,235,751 | 1,260,148 | 1,277,805 | 1,344,995 | 1,368,580 | 6,487,279 |
| | | | | - | | | | |
| School Readiness \$32,452,980 | | | | | 25% reduction | | - | |
| Misc. Contracts | | - | - | - | - | - | - | - |
| Twin Rivers USD | | 5,586,123 | 1,314,381 | 1,314,382 | 985,787 | 985,787 | 985,787 | 5,586,123 |
| Sac City USD | | 5,017,843 | 1,136,420 | 1,194,284 | 895,713 | 895,713 | 895,713 | 5,017,843 |
| Elk Grove USD | | 1,977,942 | 454,114 | 468,870 | 351,653 | 351,653 | 351,653 | 1,977,942 |
| San Juan USD | | 973,029 | 228,948 | 228,948 | 171,711 | 171,711 | 171,711 | 973,029 |
| Folsom/Cordova USD | | 1,632,168 | 437,066 | 437,066 | 327,800 | 245,850 | 184,387 | 1,632,168 |
| Robla USD | | 1,014,386 | 238,679 | 238,679 | 179,009 | 179,009 | 179,009 | 1,014,386 |
| Galt Union SD | | 1,342,821 | 315,957 | 315,958 | 236,969 | 236,969 | 236,969 | 1,342,821 |
| Natomas USD | | 2,461,283 | 578,596 | 578,596 | 434,697 | 434,697 | 434,697 | 2,461,283 |
| River Delta USD | 20,871,726 | 866,133 | 195,895 | 206,227 | 154,670 | 154,670 | 154,670 | 866,133 |
| SCOE - PBM 7.5 mill | 2.0% | 7,355,143 | 1,208,856 | 1,242,119 | 1,635,000 | 1,635,000 | 1,634,168 | 7,355,143 |
| Museums - program | need 316,040 | 566,040 | 180,255 | 253,722 | 132,063 | - | - | 566,040 |
| Museums - capital 750,000 | | 500,000 | 166,666 | 166,667 | 166,667 | - | - | 500,000 |
| Touchpoints 500,000 | | 500,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 500,000 |
| Bright Futures 500000 | | 500,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 500,000 |
| Total available for contracts 29,767,662 | | 30,292,909 | 6,655,833 | 6,845,518 | 5,871,738 | 5,491,058 | 5,428,763 | 30,292,909 |
| Program Planner -1.5 FTE 1,806,305 | | 1,173,688 | 208,208 | 220,700 | 233,943 | 247,979 | 262,858 | 1,173,688 |
| Program Specialist 1.0 FTE | | 636,383 | 112,892 | 119,666 | 126,845 | 134,456 | 142,524 | 636,383 |

| Commission Approved Programs/Initiatives | Approved Programs/Initiatives Service Years | Total Approved | 2010/11 | 2011/12 | 2012/13 | 2013/14 | 2014/15 | Total RFP value |
|--|---|-------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| Media 250000 | reduced for programs | 150,000 | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 150,000 |
| Program Support 512865 | already reduced for museum | 200,000 | 40,000 | 40,000 | 40,000 | 40,000 | 40,000 | 200,000 |
| | | | | | | | - | - |
| Total Program Allocation | | 32,452,980 | 7,046,933 | 7,255,884 | 6,302,525 | 5,943,493 | 5,904,145 | 32,452,980 |
| | | | | - | | | | |
| Community Buidling Initiative \$4,465,000 | | | | | | | | |
| Amt. avail. For Phase 1 Grants 1,125,000 | | 1,125,000 | 225,000 | 225,000 | 225,000 | 225,000 | 225,000 | 1,125,000 |
| Amt. Avail. For Phase 2 Grants 150,000 | | 150,000 | 150,000 | - | - | - | - | 150,000 |
| Phase 2 grants(after eval.) 840,000 | | 840,000 | - | 210,000 | 210,000 | 210,000 | 210,000 | 840,000 |
| Marketing Consultant 360,000 | | 360,000 | 85,000 | 66,000 | 65,000 | 72,000 | 72,000 | 360,000 |
| Fiscal Agent Fees 189,000 | | 189,000 | 33,000 | 39,000 | 39,000 | 39,000 | 39,000 | 189,000 |
| Total available to contract | | 2,664,000 | 493,000 | 540,000 | 539,000 | 546,000 | 546,000 | 2,664,000 |
| Program Planner 2.0 1,595,444 | | 1,549,017 | 274,790 | 291,277 | 308,754 | 327,279 | 346,916 | 1,549,017 |
| Media 103,000 | | 103,000 | 20,600 | 20,600 | 20,600 | 20,600 | 20,600 | 103,000 |
| Program Support 102,556 | | 148,983 | 29,796 | 29,796 | 29,797 | 29,797 | 29,797 | 148,983 |
| Total Program Allocation | | 4,465,000 | 818,186 | 881,673 | 898,151 | 923,676 | 943,313 | 4,465,000 |
| | | | | | | | | |
| Evaluation: | | | | - | | | - | - |
| WRMA and Assoc. | | 4,812,331 | 958,833 | 960,608 | 962,417 | 964,260 | 966,213 | 4,812,331 |
| Planner 1.0 | | 835,130 | 148,149 | 157,038 | 166,460 | 176,448 | 187,035 | 835,130 |
| Unallocated - reserve for data mgmt. | | 971,200 | 225,000 | 210,000 | 200,000 | 182,200 | 154,000 | 971,200 |
| | | | | | | | | - |
| Total allocation | | 6,618,661 | 1,331,982 | 1,327,646 | 1,328,877 | 1,322,908 | 1,307,248 | 6,618,661 |
| Revenue allocation | | | 13,318 | 13,288 | 13,272 | 13,239 | 13,070 | |
| Special Projects | | | | - | | | - | - |
| New Parent Kit | 200000 | 1,575,000 | 50,000 | 700,000 | 50,000 | 725,000 | 50,000 | 1,575,000 |
| Children's Celebration - Lundquist | | 625,000 | 125,000 | 125,000 | 125,000 | 125,000 | 125,000 | 625,000 |
| | | | | | | | | 0 |
| Total allocation | | 2,200,000 | 175,000 | 825,000 | 175,000 | 850,000 | 175,000 | 2,200,000 |
| | | | | - | | | | - |
| Program Management Contracts | | | | - | | | | - |
| CSPC - Children's Report Card | 2010/11 Salaries from | 185,820 | 35,000 | 36,050 | 37,132 | 38,245 | 39,393 | 185,820 |
| CSPC - 211 Line | 1,074,989 | 1,406,921 | 265,000 | 272,950 | 281,139 | 289,573 | 298,260 | 1,406,921 |
| Unallocated contract expenditure | | 300,000 | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | 300,000 |
| Total all contracts | | 1,892,741 | 360,000 | 369,000 | 378,270 | 387,818 | 397,653 | 1,892,741 |
| PM - Media | | 135,000 | 25,000 | 26,000 | 27,000 | 28,000 | 29,000 | 135,000 |
| PM Salaries .50 ED+.70 CMO | | 1,094,447 | 194,151 | 205,800 | 218,148 | 231,237 | 245,111 | 1,094,447 |
| PM supplies | | 70,000 | 12,000 | 13,000 | 14,000 | 15,000 | 16,000 | 70,000 |
| Subtotal | | 3,192,188 | 591,151 | 613,800 | 637,418 | 662,055 | 687,764 | 3,192,188 |
| | | | | | | | | - |

| Commission Approved Programs/Initiatives | Approved Programs/Initiatives Service Years | Total Approved | 2010/11 | 2011/12 | 2012/13 | 2013/14 | 2014/15 | Total RFP value |
|--|---|-------------------|------------------|------------------|---|------------------|------------------|-------------------|
| Administrative Contracts: | | | | | | | | |
| Unallocated contract expenditure | | 300,000 | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | 300,000 |
| Administrative Salaries | | 6,916,651 | 1,226,989 | 1,300,608 | 1,378,645 | 1,461,364 | 1,549,045 | 6,916,651 |
| Administrative allocated costs | | 2,565,492 | 455,109 | 482,416 | 511,360 | 542,042 | 574,565 | 2,565,492 |
| Administrative services and supplies | | 1,777,234 | 315,275 | 334,192 | 354,243 | 375,498 | 398,027 | 1,777,234 |
| Total Administration | | 11,559,377 | 2,057,373 | 2,177,215 | 2,304,248 | 2,438,903 | 2,581,637 | 11,559,377 |
| Total contracts | | 139,024,329 | 40,734,402 | 24,787,324 | 28,822,325 | 23,254,249 | 21,426,030 | 139,024,329 |
| Total all expenses | | 162,987,360 | 44,886,760 | 29,600,462 | 33,193,936 | 28,487,763 | 26,232,359 | 162,401,279 |
| Encumbrance rollover not shown above | | 1,235,000 | 1,235,000 | | | | | |
| Total expected budgetary authority | | 164,222,360 | 46,121,760 | | | | | |
| Amounts available | | | | | | | | |
| Improved Nutrition | | 590,378 | | | | | | |
| Effective Parenting | | 195,021 | | | | | | |
| Touchpoints | | 500,000 | | | | | | |
| Community Building | | 180,000 | | | | | | |
| Fluoridation | | 240,601 | | | | | | |
| Subtotal | | 1,706,000 | | | | | | |
| Allocation per strategic Plan | | 146,200,000 | | 94,344,051 | Total 3 year contracts | | | |
| Additional Revenue For B and B Program | | 9,638,993 | | 94,261,100 | Total fund balance per 36% 10 year plan | | | |
| Rollover Requests | | 6,890,000 | | | | | | |
| Encumbrance Rollovers | | 6,730,000 | | (82,951) | Difference | | | |
| Total anticipated 5 year allocation | | 169,458,993 | | | push out tot lots 1 more year | | | |
| | | | | | delete all encumbrances possible | | | |
| | | | | | delay all contracts possible | | | |
| Total per 36% 10 year plan | | 165,993 | | | extend versus new | | | |
| Total per 54% 10 year plan | | 158,603 | | | encumber only one year at a time | | | |